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3 KNOW ALL PERSONS BY THESE PRESENTS: That I, DENNIS M. LANGLITZ,
4 the undersigned, of Fairhope, Baldwin County, Alabama, have declared and do
5 declare:

6 That pursuant to 37 CFR §1.68, I have been warned that willful false
7 statements and the like are punishable by fine or imprisonment or both [18 USCA
8 §1001];

9 That I am over the age of 18 years, not a party to this proceeding and
10 competent to make this Declaration upon my own observation and knowledge;

11 That I am the Comptroller of P. J. Lumber Co. and have more than 12 years
12 experience in the lumber industry;

13 That P. J. Lumber Co. operated state-of-the-art high tech lumber cutting
14 machines for many years but were frustrated by their unreliability and the excessive
15 wear on parts and repair costs;

16 That for at least one year I surveyed the market for a machine to replace P. J.
17 Lumber's high tech ones until I came upon William Owens' machine which is the
18 subject of U. S. Patent Application No. 09/053,832;

19 That no other machine available in the industry, of which I am aware, contained
20 the combination of the non-skid continuous 'V' belt of the Owens machine;

21 That the novelty of the Owens' machine is in its mechanical simplicity and ease
22 of operation which results in much less component wear and much lower maintenance
23 costs;

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2 That William Owens' combination of the 'V' belt with a gang saw is new to this
3 industry and has satisfied a long felt need;
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5 That the Owens' machine's mechanical simplicity results in a much lower price
6 than any other machine capable to do the job;
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8 That the reliability, price, and low maintenance cost of the Owens machine
9 prompted us to purchase a second machine for \$46,800 in 1999, just 14 months after
10 we purchased the first one for \$38,000;
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12 That if Owens machine or another like it had been available in the market, we
13 would have purchased one long ago.
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15 I declare under penalty of perjury under the laws of the State of Alabama and
16 of the United States the foregoing to be true and correct.
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18 Dated this 15 day of JUNE, 2000.
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DENNIS M. LANGLITZ